



ALTRINCHAM
UNLIMITED

**REDUCING
BUSINESS COSTS**

 www.AltrinchamUnlimited.co.uk
 [@AltrinchamBID](https://twitter.com/AltrinchamBID)

 **Meercat**
ASSOCIATES LIMITED



SAVING MONEY WITH ALTRINCHAM UNLIMITED

Altrincham Unlimited is the name chosen to represent Altrincham's new Business Improvement District (BID). We are committed to making Altrincham a better place for business, and that includes helping businesses save money.

Altrincham Unlimited has established a partnership with Meercat Associates, a specialist procurement company, whose role will be to help save money for BID members across a range of business costs.

Meercat's fees are paid for by Altrincham Unlimited, meaning that their services are completely **free of charge** to BID members. Because their services are already paid for, they do not take commissions from suppliers (unlike traditional brokers), meaning that the

terms they are able to negotiate on behalf of businesses provide even greater savings. Furthermore, because they do not rely on generating commission they are entirely focused on securing the best possible deals available, even if that means staying with existing suppliers.

Meercat have substantial experience of dealing with BIDs, and have saved millions of pounds for BID businesses across the country.

Whichever type of cost saving you are looking to make, Meercat manage the whole process on your behalf, from start to finish, including contract renewal in due course.

Altrincham Unlimited firmly believe that our partnership with Meercat will generate significant savings for many BID businesses, and we encourage all levy payers to make full use of this opportunity.

GAS & ELECTRICITY

The Meercat energy team cover all aspects of the procurement process to secure **cheaper prices** for your gas and electricity, and fix these prices to protect you from changes in the energy market.

They will monitor and manage your contracts to ensure your business is always on the best market rates. If you are currently tied into a contract, they will plan and secure the best terms in preparation for the renewal and, by tracking contracts, Meercat will ensure that your contract is terminated at the right time to prevent it from rolling to a higher rate.

The initial process is simple and straightforward. You provide Meercat with copies of recent bills, and estimates of annual usage, and they then source alternative quotes at advantageous terms. They manage the entire process thereafter, from receiving quotes, arranging and overseeing contracts, and terminating any existing arrangements.



WATER

In April 2017 the commercial water market in England will become deregulated, as it was in Scotland in 2008.

Businesses in England will be able to choose their water supplier, rather than being tied to their default, location-driven provider. It is envisaged that deregulation will therefore lead to competition amongst suppliers, with savings available to businesses who are prepared to test the market.

Meercat will be using their wealth of experience in dealing with national suppliers to help Altrincham businesses **minimise their water bills**, managing the process from start to finish.



SAFETY

By law, every business and organisation has to ensure that their building and equipment is safe and regularly tested to ensure compliance.

Meercat can source the **right supplier** at the **right price** for your testing requirements. Without compromising on customer care and quality, they will ensure that costs for these services are the lowest in the market place.

MEERCAT CAN ASSIST WITH:

- Fire Risk Assessments
- Health & Safety Risk Assessments
- Fire Warden Training
- DSE Assessments
- Legionella Wateaiion Reporting - Fixed Wire Testing
- Fire Alarm Testing
- Fire Extinguisher Servicing
- Thermal Imaging
- Emergency Lighting Testing
- PAT Testing
- Electrical Maintenance; Planned & Reactive



TELECOMS

Meercat are able to provide a concise solution that is tailored to your telecoms requirements.

Looking at business landlines, business mobiles and broadband, they will analyse often complicated itemised bills and secure the **best market rates** to save you time and money. Meercat's telecom experts will navigate this complex market and use their buying group to secure the best market rates whilst taking away the confusion.



MERCHANT FEES

Businesses are faced by an array of complex pricing and industry coding and are primarily unaware of excessive merchant fees. Meercat's experts only need a recent merchant account invoice to produce a comprehensive report showing the **potential savings** that can be achieved by your business.



PEST CONTROL

Pests can carry disease and cause food poisoning; they can also cause physical damage to properties and leave nests, droppings and odours. Following an extensive procurement process, the Meercat team have negotiated an exclusive package which provides affordably priced pest control with a friendly and professional service.

The team at Meercat will commission pest control advisors to arrange a site inspection at a time that is convenient for you. During this visit, they will create a detailed recommendation based on your individual circumstances and recommend an approach that will **work for your business**. The service covers infestations across food and non-food premises, including rodent, bird or insect control.





ENJOY SAVINGS FOR YOUR BUSINESS

Two Altrincham businesses have already made early use of Meercat's cost saving team, with very impressive results.

McHale & Co Solicitors
will save

£980

on their electricity bill,
equivalent to

155%

of their BID levy.

High Street Medical
will save

£276

on their utility bills,
equivalent to

234%

of their BID levy.

"We were delighted to discover that our electricity savings would actually exceed our levy"

Philippa Wright, McHale & Co Solicitors

"It was incredibly simple – I gave Meercat copies of my bills, and they took care of the rest"

Mark Hope, High Street Medical



TO START SAVING CALL THE MEERCAT TEAM: 01444 416 529

Contact the Altrincham Unlimited Team on:

-  info@altrinchambid.co.uk
-  0161 791 0383/4
-  @AltrinchamBID
-  www.AltrinchamUnlimited.co.uk

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Altrincham Unlimited working in partnership with Meercat Associates Ltd.